



PRESS RELEASE

SESA ACQUIRES 4IT SOLUTIONS, A LEADING SYSTEM INTEGRATOR AND MANAGED SERVICE PROVIDER IN SWITZERLAND

THE TRANSACTION, CARRIED OUT BY VAR GROUP, IS PART OF THE GROUP'S INTERNATIONALIZATION STRATEGY AND IS IN LINE WITH ITS INDUSTRIAL PLAN, BASED ON ORGANIC GROWTH AND SELECTIVE, HIGH-VALUE-ADDED ACQUISITIONS

THE BUSINESS COMBINATION AIMS TO CREATE AN END-TO-END IT SERVICE OFFERING TO SUPPORT THE DIGITAL EVOLUTION OF COMPANIES ACROSS SWITZERLAND.

Empoli (FI), November 11, 2025

Sesa ("SESA" – SES.MI), leading operator in the Digital Technology, Consulting, and Vertical Application sectors for enterprises and organizations, with consolidated revenues of Eu 3,356.8 million and 6,532 employees as of April 30, 2025, announces the **acquisition** of a 60% stake in **4IT Solutions sagl** ("4IT"), with put and call option mechanisms envisaged for the progressive acquisition of 100% of the share capital. The transaction was carried out by **Var Group**, leading provider of digital services and solutions, part of the Sesa Group.

Founded in 2008 and based in the Canton of Ticino, 4IT is a system integrator and managed service provider specializing in tailor-made IT projects and managed services. From the modern workplace to data protection, networking and infrastructure, **4IT Solutions** guides companies beyond the digital frontiers with a security-first approach that integrates prevention, detection, and response throughout the entire lifecycle, ensuring efficiency, business continuity, and resilience. **With expected revenues of approximately Eu 9 million and an Ebitda of around Eu 900 thousand in FY 2025, 4IT Solutions** acts with a team of about **35 professionals** distinguished by a proactive and innovation-driven approach, positioning the company as a reliable partner supporting businesses in their digital transformation

"The integration of 4IT into the Group represents a strategic step in our international growth path, through targeted, high-value business combination transactions that support our progressive internationalization, fully aligned with the objectives of the 2026–2027 industrial plan. With this transaction, we strengthen our presence in a high-potential market by integrating specialized skills and aligning strategic objectives and business vision. We continue to implement our industrial plan with a focus on organic growth and the creation of sustainable long-term value for all stakeholders" **stated Alessandro Fabbri, CEO Of Sesa**

The business combination represents a further step in **Var Group's** internationalization path, with the aim of consolidating its presence in Switzerland, where the company has been operating since 2022 through **Var Group Suisse**. The transaction strengthens the ability to provide local companies with an even more widespread and proximate support network. 4IT Solutions, a well-established and recognized player in the Swiss market for over 17 years, collaborates with businesses and public institutions, supporting them in their digital transformation journeys through end-to-end managed services, where geographic and cultural proximity is a distinctive and essential element.

In 2024, the global market for business continuity and digital infrastructure management services exceeded **USD 15 billion**, with a projected growth of 2.8% in 2025. **In Europe, the annual growth rate is estimated at 11.2% between 2025 and 2030.** Infrastructure outsourcing allows companies to **reduce support and maintenance costs by up to 40%**, while enhancing operational resilience, security and digitalization¹.

¹ Market size of infrastructure-managed services in Europe and analysis of market shares: trends and growth forecasts (2025-2030), Mordor Intelligence



*“The industrial partnership with 4IT represents a further step in our internationalization journey and, in particular, in strengthening our presence in Switzerland through **Var Group Suisse**, which has been active in the region since September 2022. We have found in 4IT a partner distinguished by its expertise and by the values we share: a focus on people, the driving force behind our services, and the courage to look to the future to achieve new and ambitious goals together. Their deep knowledge of the local market and strong **end-to-end IT capabilities** will enable us to offer an even more comprehensive solution, closely aligned with the digital transformation needs of local businesses”* stated **Francesca Moriani, CEO of Var Group and Massimo Fumagalli, Country Manager of Var Group Suisse.**

The business combination between Var Group and 4IT addresses market needs by creating synergies between management systems and professional teams, enhancing existing skills and following a scalable and sustainable strategic plan. The joining of forces will ensure an even stronger and more integrated offering in crucial areas such as **infrastructure management, workplace, network and data protection**, accelerating the digital evolution of businesses. This synergy enables **effective support for companies with or without internal IT resources**, improving service levels and reducing risks.

“We are proud to join Var Group and the Sesa Group, embarking on a joint growth journey that leverages our distinctive expertise and solutions in managed IT services. This collaboration will allow us to accelerate the development of our offering, integrating it into a broader and more structured industrial context, while simultaneously strengthening our ability to innovate and respond to the needs of a continuously evolving market”, stated **Sladjana Timotijevic and Mishel Borcic of 4IT Solutions.**

The acquisition and the exercise of the options were defined based on **valuation criteria consistent with those generally adopted by the Sesa Group**. The transaction involves the **operational engagement of 4IT’s Managing Partners, Mishel Borcic and Sladjana Timotijevic, aligning medium-term objectives for sustainable growth and the development of skills and specializations.**

As an integral part of Sesa’s 2026–2027 Strategic Industrial Plan², which foresees targeted, high-value-added acquisitions, the transaction aims to strengthen core competencies in support of the strategic business development program, contributing to the Group’s sustainable growth path and fully aligned with its purpose of creating long-term value for all stakeholders, promoting innovation, including digital innovation, for companies and organizations, and fostering the well-being of people.

Sesa S.p.A., with Headquarters in Empoli (Florence), it leads a Group operating throughout Italy and in several foreign countries, including Germany, Switzerland, Austria, France, Spain, the Benelux and Romania, and is the reference operator in the Digital Technology, Consulting, and Vertical Application sector for companies and organizations, with consolidated revenues of Eu 3,356.8 million (+4.6% Y/Y) and 6,532 employees as of 30 April 2025 (+14.8% Y/Y). Sesa has the mission of offering a platform for enablement and innovation, including digital innovation, and sustainable growth for enterprises and organizations, operating at Group level as a Digital Integrator that supports enterprises and organizations in their digital transformation journey, through the following business sectors:

- SSI (Software and System Integration) with revenues of Eu 875.7 million and 4,243 Human Resources as of April 30, 2025.
- BS (Business Services) with revenues of Eu 153.5 million and 962 Human Resources as of April 30, 2025.
- ICT VAS (ICT Value Added Solutions) with revenues of Eu 2,075.5 million and 711 Human Resources as of April 30, 2025.
- Green VAS (Digital Green Value Added Solutions) with revenues of Eu 343.8 million and 95 Human Resources as of April 30, 2025.
- Corporate with revenues of Eu 62 million and 521 Human Resources as of April 30, 2025.

The Sesa Group pursues a policy of sustainable development for the benefit of its stakeholders and, over the period 2012–2025, has achieved a continuous growth track record in revenues (CAGR revenues 2012–2025 +11.5%), profitability (CAGR Ebitda 2012–2025 +14.53%) and employment (CAGR Human Resources 2012–2025 +16.8%). The long-term value generation strategy is based on the development of skills and applications and the adoption of digital enablers such as AI, Automation and Digital Platforms, with attention to environmental sustainability, social responsibility and the remuneration of all stakeholders.

As of April 30, 2025, the Group distributed a total economic value of Eu 450 million (+15% Y/Y), of which over 70% was allocated to the remuneration of human resources, with 6,532 employees (+14.8% Y/Y), the expansion of hiring, education and corporate welfare programs in support of work-life balance and the well-being of human resources. Sesa has integrated sustainable growth targets into

² As detailed in the press release dated July 17, 2025.



its Articles of Association among the priority tasks of the Board of Directors and, starting from the 2022 fiscal year, prepares an Integrated Annual Report that represents, in a single, complete and transparent document, in application of international reporting standards, both financial and ESG performance. In terms of sustainability governance, the main Group companies are ISO 14001 certified and adhere to the UN Global Compact. Sesa has obtained the Ecovadis Platinum rating, the highest level of sustainability achievable, as well as the MSCI ESG BBB rating and the CDP B rating.

Sesa is listed on the Euronext STAR Milan market (ISIN Code: IT0004729759) and is included in the FTSE Italia Mid Cap index. Moreover, Sesa is part of Euronext Tech Leaders, an Euronext initiative dedicated to high-growth tech companies

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