



## PRESS RELEASE

### NEW M&A FOR THE SESA GROUP, THANKS TO THE ACQUISITION OF DELTA TECNOLOGÍAS DE INFORMACIÓN S.L., A SPANISH COMPANY OPERATING IN THE DIGITAL IDENTITY SECTOR

### VAR GROUP GROWS IN BLOCKCHAIN AND BIOMETRIC TECHNOLOGIES, CONSOLIDATING ITS PRESENCE IN THE IBERIAN MARKET

**Empoli (FI), May 13, 2025**

Sesa ("SESA" - SES.MI), leading operator in the Digital Technology, System Integration and Business Application sector for the business segment, with approximately Eu 3.2 billion in consolidated revenues and 5,700 employees in the fiscal year as of April 30, 2024, continues its international growth path and enriches its portfolio of expertise in Digital Identity with the entry of **Delta Tecnologías de Información S.L.** ("Delta Informática"), a Spanish company based in Barcelona and Madrid, active in Digital Identity.

The business combination, carried out through **Var Group S.p.A.**, a wholly owned subsidiary of Sesa, further strengthens its presence in the strategic digital security sector, with solutions that combine biometric recognition, artificial intelligence and data tracking.

Delta Informática, established in 2006 with offices in Barcelona and Madrid (Spain) and an organization of 10 professionals, specializes in biometric solutions (DELTA ID) and in Digital Identity and Data Automation, with a focus on proprietary Optical Character Recognition (OCR) technologies based on Artificial Intelligence and Machine Learning.

Delta Informática, with revenues in FY 2024 of approximately Eu 2 million and an Ebitda margin of 20%, has developed solutions and applications for Instant ID reading and recognition and Digital Evidence on Blockchain technology. The company operates in sectors such as Hospitality, Healthcare and Security, with a customer set of more than 800 enterprises, characterized by a growing demand for advanced services integrating blockchain, artificial intelligence and cyber security.

The business combination consolidates Var Group's presence in the territory through Var Group España, which today reaches a size of about Eu 30 million in revenues and 200 people, and adds to the deals made with Wise Security Global (July 2023), a leader in the Cyber Security and Digital Identity segment, and with Boot Systems and LBS Serveis (September 2024), a company specializing in professional consulting and solutions in Cloud Computing and Data Center.

The acquisition was made on the basis of valuation criteria consistent with those generally adopted by the Sesa Group (applying a criterion of 5 times the average normal Ebitda of the target company), with the operational and long-term involvement of the Managing Partners and founders of Delta Informática, Bernardo Pujol Galofre and Gerard Carbó, sharing medium-term objectives of sustainable growth of skills and specializations at the international level.

The partnership is part of the Sesa Group's strategy to invest in the development of vertical competencies in strategic areas for the digitization of businesses and organizations, including at the international level. Sesa Group continues to nurture its growth path, both in terms of people and competencies, through bolt-on industrial M&A with objectives of generating sustainable and long-term value for all stakeholders.

Through the new business combination, Var Group confirms its positioning in foreign markets as an international partner for the digital transformation of enterprises, consolidating in particular its presence in Spain and strengthening its Blockchain competence center, which operates in close synergy with that of Cyber Security, to ensure reliability, integrity and traceability of digital interactions.





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*“Thanks to this operation we consolidate our international presence, supporting the digital evolution of enterprises and strengthening the synergy between our competence centers on Blockchain and Cyber Security. We enthusiastically welcome the Delta Informatica team, which enriches us with know-how and high-value solutions in Digital Identity and Data Automation.”* said **Francesca Moriani, CEO of Var Group, and Gorka Jimenez, Regional Manager of Var Group España**

*We are excited to join the Sesa Group and the Var Group organization; this business combination will allow us to accelerate the growth of our vertical expertise to better serve our clients, strengthening our competencies and expanding our offering in the market”,* said **Bernardo Pujol Galofre and Gerard Carbó, Managing Partners of Delta Informatica.**

*“We continue our growth journey, including at the international level, with the goal of expanding our coverage across the main economic districts of Central and Western Europe. We are pleased to welcome the resources of Delta Informatica into the Group, aiming to enhance their skills and further enrich our offering in the Iberian Peninsula. We continue our investment path in technology innovation and digital platforms, supporting the value creation of our stakeholders and clients across their digital evolution”,* said **Alessandro Fabbri, CEO of Sesa.**

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**Sesa S.p.A.**, with Headquarters in Empoli (Florence), is the operating holding company of a Group with presence on the whole Italian territory and foreign countries as Germany, Switzerland, Austria, France and Spain that represents the reference player in Italy in technological innovation, consultancy and Vertical Applications for the business segment, with consolidated revenues of Eu 3,210.4 million (+10.4% Y/Y) and 5,691 employees as of April 30, 2024 (+21.0% Y/Y).

Sesa Group has the mission of offering technological solutions, consulting and business applications to support the digital evolution, of Enterprises and Organizations, through the following business Sectors:

- SSI (Software and System Integration) with revenues of Eu 823 million and 3,852 Human Resources as of April 30, 2024;
- BS (Business Services) with revenues of Eu 114 million and 721 Human Resources as of April 30, 2024;
- VAS (Value Added Solutions) with revenues of Eu 2,143 million and 696 Human Resources as of April 30, 2024;
- DG (Digital Green) with revenues of Eu 245 million and 55 Human Resources as of April 30, 2024;
- Corporate with revenues of Eu 46 million and 367 Human Resources as of April 30, 2024.

Sesa Group pursues a sustainable development strategy for the benefit of its Stakeholders, with a track record in the period 2012-2024 of continuous growth in revenues (CAGR revenues 2012-2024 +12.1%), profitability (CAGR Ebitda 2012-2024 +15.8%) and employment (CAGR Human Resources 2012-2024 +17.0%). The long-term value generation strategy is based on skills development, environmental sustainability and social responsibility, with continuous improvement of ESG performance.

As of April 30, 2024, the Group generated a net economic value of about Eu 390 million (+26% Y/Y), distributed for over 65% to the remuneration of Human Resources, with 5,691 employees (+21.0% Y/Y), with improved hiring programs, education and Welfare programs to support diversity, work-life balance and well-being of Human Resources. Sesa introduced in its corporate bylaw the sustainable growth as Board of Directors priority and starting from FY 2022 Sesa has published the Integrated Annual Report, which represents both financial and ESG performance in a single complete and transparent document, in application of international reporting standards. In terms of sustainability governance, the Group's main companies achieved the ISO 14001 certification and the UN Global Compact membership.

Sesa has confirmed the Ecovadis rating at Gold level, the sustainability rating issued by MSCI at BBB level and the ESG rating issued by CDP at B level. Sesa is listed on the Euronext STAR Milan market (ISIN Code: IT0004729759) and is part of FTSE Italia Mid Cap index. Sesa is also part of Euronext Tech Leaders, Euronext's initiative dedicated to high-growth Tech companies.

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