



## PRESS RELEASE

**IN THE 50TH ANNIVERSARY SINCE THE FOUNDATION OF SESA  
THE GROUP CLOSED THE FISCAL YEAR AS OF APRIL 30, 2023  
WITH CONSOLIDATED REVENUES EQUAL TO EU 2.9 BILLION, UP BY 21.3% Y/Y**

**NEW GROUP WELFARE PLAN TO STRENGTHEN THE WELL-BEING  
AND WORK-LIFE BALANCE OF GROUP HUMAN RESOURCES,  
EQUAL TO ABOUT 4,750 AS OF APRIL 30, 2023 (+14% Y/Y)**

**Empoli (FI), June 19, 2023**

Sesa ("SESA" – SES.MI), reference player in technological innovation and digital services for the business segment, **closed the Financial Year as of April 30, 2023 with consolidated revenues and other income of approximately Euro 2,900 million** (preliminary data, the definitive results will be approved by the Sesa BoD on 18 July), **up by +21.3% Y/Y from Eu 2,390 million as of April 30, 2022.**

**In the 50th anniversary since its foundation, the Sesa Group continues its steady development path with a 2011-2023 period track record of continuous growth in revenues and employment of over 10% (CAGR revenues 2012-2023 +11.9%; CAGR human resources 2012-2023 +15%),** thanks to its great ability to aggregate and develop digital skills, guiding the technological and digital innovation of Italian industrial districts and, recently, also of European ones.

**Sesa Group achieved total of about 4,750 skilled human resources as of April 30, 2022, up by 14% compared to the previous Year, almost totally with permanent contracts.** The strong growth of human capital, **doubled in just 3 Fiscal Years**, was possible thanks to the industrial aggregation of new companies with strong vertical technical skills (about 60 bolt-on industrial M&As in the last 5 years totalling additional over 2,000 HRs) and over 650 new resources hired in 2023, mostly under-30, with training programs in relevant areas of digital trends.

**A story of continuous 50 years growth, inspired by the vision of Paolo Castellacci and Piero Pelagotti, founders of the Group, joined by Giovanni Moriani at the end of the 70s,** characterized by relevant focus on people, ecosystems and communities with a sustainable development strategy based on value generation and sharing with all stakeholders.

**Sesa Group today also announced its new Welfare Plan for the Year 2023-2024, with a further boost to well-being, health and working life quality of Group people, with a renewed focus on parenting, education, sustainability and well-being and initiatives dedicated to under 30,** equal to over 1,100 units as of April 30, 2023:

- **Diversity and Parenting:** support to natality with economic contributions for birth, baby-sitting, pedagogy services and nursery for employees' children (Sesa Baby, company nursery located in Empoli office headquarter); contributions for summer camps and climatic colonies; scholarships for the purchase of schoolbooks and IT tools for employees' children; social assistance to family members with disabilities;
- **Employees well-being and training:** flexible benefits to integrates employees spending for sports, culture, well-being and parenting services; contributions for the purchase of IT tools; contribution for housing mobility; scholarships for employees attending University degrees or masters courses and for the purchase of training and learning books; training programs and international Erasmus;
- **Environmental sustainability:** support for employees' sustainable mobility for the use of public and electric transport and E-Car Sharing programs aimed at the reduction of natural resources consumption;



- **Work-life balance:** solidarity and e-caring programs for the health and well-being of the Group employees; corporate micro-credit to access subsidized loans; free psychological and listening support; health packages for the reimbursement of health expenses; well-being programs and sports activities also through digital platforms.

The Group Welfare Plan will be available through a **digital platform entirely dedicated to Welfare services and supported by Sesa Foundation**, a non-profit organization focused on philanthropic initiatives, operating, among other things, in the management of company nursery in the technological hub of Empoli.

*“In the 50th anniversary since our foundation and following the announcement of our new Welfare Plan, we would express gratitude to all Sesa Group people that contributed and continue to contribute to our extraordinary growth with strong commitment and involvement, inspired by a common vision based on sustainable and long-term development. We focus on people, environment and social communities as crucial stakeholders of our history and our future development; we will continue to operate with the aim of make Sesa Group an ideal place to work as well as the reference partner for the digital transformation of Enterprises and Organizations”* stated **Paolo Castellacci, Chairman of the BoD and Sesa Founder, Piero Pelagotti, Sesa Founder and Giovanni Moriani, Executive Vice-Chairman of the BoD and Sesa co-founder.**

*“In a scenario where digital evolution and transformation towards sustainability are crucial drivers for enterprises, we continue our extraordinary growth path in revenues and Human Resources, thanks to ongoing investment in expertise and technological innovation, supported by a strong corporate culture oriented to sustainable growth. The new Welfare Plan, progressively broadened and enriched compared to the previous Year, reflects our great focus on human resources, crucial Groups strengths with about 4,750 Human Resources as of April 30, 2023 of which over 1,100 under-30. We firmly continue aiming at generating long-term value for all Stakeholders”* stated **Alessandro Fabbroni, CEO of Sesa.**

\*\*\*\*

**Sesa S.p.A.**, with Headquarters in Empoli (Florence), is the operating holding company of a Group with presence on the whole Italian territory and foreign countries as Germany, Switzerland, Austria, France, Spain, Romania and China that represents the reference player in Italy in technological innovation and digital services for the business segment, with consolidated revenues of Euro 2,900 million (+21.3% Y/Y) and 4,750 employees in the Fiscal Year as of April 30, 2023 (+14% Y/Y).

Sesa Group has the mission of offering technological solutions, digital services and business applications to support the digital transformation and innovation towards sustainability of Enterprises and Organizations, through four main business Sectors (preliminary data, the definitive results will be approved by the Sesa BoD on 18 July):

- Corporate, with about revenues of Euro 20 million and 150 human resources as of April 30, 2023;
- VAD (Value Added Distribution), with about revenues of Euro 2,240 million and 655 human resources as of April 30, 2023;
- SSI (Software and System Integration), with about revenues of Euro 700 million and 3,350 human resources as of April 30, 2023;
- Business Services, with about revenues of Euro 82 million and 570 human resources as of April 30, 2023.

Sesa Group pursues a sustainable development strategy for the benefit of all Stakeholders, with a track record in the period 2011-2023 of continuous growth in employment, revenues (CAGR revenues 2011-2022 +11.9%) and profitability (CAGR Ebitda 2011-2022 +15.5%). Sesa Group strategy of long-term value generation for all stakeholder is based on human resources skill development, environmental sustainability and social responsibility, with continuous improvement of ESG performance.

As of April 30, 2022, the Group generated a net economic value of about Eu 315 million (+26% Y/Y), distributed for over 60% to the remuneration of Human Resources, with about 4,200 employees(+21% Y/Y), with improved hiring programs (607 hires in FY22, +51% Y/Y), skills development investments (approximately 61,000 training hours, +132% Y/Y) and welfare programs to support parenting, diversity, well-being and work-life balance of Human Resources.

In Year 2021 Sesa introduced in its corporate bylaw the sustainable growth as Board of Directors priority and starting from FY 2022 Sesa has published the Integrated Annual Report, providing a complete, measurable, and transparent representation of the Group value generation, at financial and ESG performance level. In terms of sustainability governance, the Group's main companies achieved the ISO 14001 certification and the UN Global Compact membership.

In 2022 Sesa reached the Gold level issued by Ecovadis and achieved the increase to B level of sustainability rating issued by CDP. Sesa S.p.A. is listed on the Euronext STAR Milan (ISIN Code: IT0004729759) and is part of FTSE Italia Mid Cap index.

\*\*\*\*



For Media Information	For ESG and Financial Information
<p>Community Società Benefit a r.l. Giuliano Pasini, Federico Nascimben +39 02 89404231 - <a href="mailto:sesa@communitygroup.it">sesa@communitygroup.it</a></p> <p>Idea Point S.r.l. Alessandro Pasquinucci +39 0571 997374 - <a href="mailto:info@ideapoint.it">info@ideapoint.it</a></p>	<p>Sesa Team Stakeholder Relations Jacopo Laschetti: Stakeholder, IR and Sustainability Manager Elisa Gironi: Cor. Governance, M&amp;A and Integration Director Francesco Billi: Chief Financial Officer</p> <p>+39 0571 900179 – <a href="mailto:stakeholder@sesa.it">stakeholder@sesa.it</a></p>