



PRESS RELEASE

SESA GROUP ENLARGES THE SET OF SKILLS IN ERP AND INDUSTRY SOLUTIONS FOR THE SMEs MARKET

VAR GROUP ACQUIRES MAJORITY STAKE OF ALDEBRA S.P.A., SYSTEM INTEGRATOR BASED IN TRENTO, ANNUAL REVENUES OF EU 5 MILLION AND 45 SKILLED HUMAN RESOURCES FURTHER STRENGTHENING THE LOCAL COVERAGE IN SUPPORT OF COMPANIES IN THE MAIN MADE IN ITALY DISTRICTS

Empoli (FI), October 11, 2022

Sesa Group (“SESA” – SES.MI), reference player in technological innovation and digital services for the business segment, has signed, through the wholly owned subsidiary Var Group S.p.A., a corporate and industrial partnership agreement for the majority stake acquisition of Aldebra S.p.A. (“Aldebra”), strengthening the sectors skills in management software solutions and industry solutions for the SMEs segment.

Aldebra, based in Trento with a team of about 45 human resources, is a system integrator operating in the Triveneto area focused on offering software solutions and applications for specific market sector with expected revenues in Year 2022 of approximately Eu 5.0 million and an Ebitda Margin of 10%.

Aldebra partners and Giordano Tamanini, Chairman of Aldebra SpA, will be involved in the management with top roles in the medium-term. The corporate partnership is based on evaluation criteria consistent with those generally adopted by Sesa Group, with management and operations continuity.

Var Group, following this operation, strengthens its ability to support on local base our companies of Italy districts and Sesa Group thus continues to boost its development path in human resources and digital skills in areas of strategic development such as software, through bolt-on industrial M&As to support the digital evolution of companies and organizations.

“We welcome Aldebra team that enriches us with new skills and specializations. This partnership confirms our capacity to activate value-added cooperation already experienced in the last years in several local projects. We believe that innovation and proximity are decisive values for the digital evolution of businesses, in a crucial phase of economy”, stated Francesca Moriani, CEO of Var Group.

“We are very glad to announce the partnership with Var Group and to be able to contribute with our know-how to the empowerment of Var Group organization, developing industrial synergies and our human capital, providing digital skills for the excellent companies of Made in Italy”, stated Giordano Tamanini, Chairman of Aldebra.

“In a phase of macroeconomic scenario uncertainty that requires a further boost of digitization and sustainability, we enlarge our path of skills aggregation, strengthening our specializations in the software sector for the business segment. We continue to boost our Group growth through bolt-on industrial M&As, in areas of strategic development, targeting long-term sustainable value generation for our stakeholders”, stated Alessandro Fabbroni, CEO of Sesa.





Sesa S.p.A., with Headquarters in Empoli (Florence), is the operating holding company of a Group with presence on the whole Italian territory and foreign countries as Germany, Switzerland, Austria, France, Spain, Romania and China and represents the reference player in Italy in technological innovation and digital services for the business segment, with consolidated revenues of Euro 2,390 million (+17.3% Y/Y), Ebitda Eu 167.7 million (+33.1% Y/Y) and 4,200 employees as of April 30, 2022 (+21% Y/Y).

Sesa Group has the mission of offering technological solutions, digital services and business applications to support the digital transformation and innovation towards sustainability of Enterprises and Organizations, through four main business Sectors:

- Corporate, with revenues of about Euro 16 million and 140 human resources as of April 30, 2022;
- VAD (Value Added Distribution), with revenues of about Euro 1,857 million and 630 human resources as of April 30, 2022;
- SSI (Software and System Integration), with revenues of about Euro 572 million and 2,850 human resources as of April 30, 2022;
- Business Services, with revenues of about Euro 59 million and 550 human resources as of April 30, 2022.

Sesa Group pursues the sustainable development strategy for the benefit of all Stakeholders, with a track record in the period 2011-2022 of continuous growth in employment, revenues (CAGR revenues 2011-2022 +11.2%) and profitability (CAGR Ebitda 2011-2022 +15.5%).

Sesa Group strategy of long-term value generation for all stakeholder is based on human resources skill development, environmental sustainability and social responsibility, with continuous improvement of ESG performance.

As of April 30, 2022, the Group generated a net economic value of about Eu 315 million (+26% Y/Y), distributed for over 60% for the remuneration of Human Resources, with about 4,200 employees, in further growth compared to the previous year (+21% Y/Y), with improved hiring programs (607 in FY22, +51% Y/Y), skills development investments (approximately 61,000 training hours, +132% Y/Y) and welfare programs to support parenting, diversity, well-being and work-life balance of Human Resources.

In Year 2021 Sesa introduced in its corporate bylaw the sustainable growth as Board of Directors priority and starting from FY2022 Sesa published the Integrated Annual Report, providing a complete, measurable, and transparent representation of the Group value generation, at financial and ESG performance level.

In terms of sustainability governance, the Group's main companies achieved the ISO 14001 certification and the UN Global Compact membership. In 2022 Sesa reached the Silver Ecovadis sustainability rating.

Sesa S.p.A. is listed on the Euronext STAR Milan (ISIN Code: IT0004729759) and is part of FTSE Italia Mid Cap index.

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