



## PRESS RELEASE

### CLOUD SOLUTIONS SKILLS DEVELOPMENT THANKS TO THE ACQUISITION BY VAR GROUP OF YOCTOIT, COMPANY BASED IN MONZA WITH 20 SKILLED HUMAN RESOURCES

#### Empoli (FI), July 4th, 2022

Sesa (“SESA” – SES.MI), Italian leading player in technological innovation and digital services for the business segment with 4,200 employees and Eu 2.39 billion revenues as of April 30, 2022, has signed, through the wholly owned subsidiary Var Group S.p.A., a corporate and industrial partnership agreement for the majority stake acquisition of YoctoIT S.r.l. (“YocotIT”), strengthening its cloud solutions skills.

YoctoIT is a company based in Monza, with a team of about 20 human resources skilled on the offering of value-added services in datacentre and cloud solutions including assessment and design for monitoring and controlling complex IT infrastructures with the integration of security and business intelligence, with expected Eu 4,0 million revenues in Year 2022 with an Ebitda Margin of about 20%.

The founder and managing partner Roberto Renna, will continue to operate as key man, sharing goals for further skills development and sustainable value generation. The corporate partnership is based on evaluation criteria consistent with those generally adopted by Sesa Group with management and operations continuity and progressive acquisition of share capital up to 100% stake.

Sesa Group continues to feed its development path in human resources and digital skills in strategic development areas, through bolt-on industrial M&As.

*“We continue to invest in digital skills to support companies and organizations in a crucial moment of their evolution. The excellence of technological infrastructures is strategic to enable the digital transformation of companies and, thanks to YoctoIt skills in value services, integrated with those in the Cloud, AI and Security areas, we strengthen our role as reference player in IT solutions for SME & Enterprises”,* stated **Francesca Moriani, CEO of Var Group S.p.A. and Fabio Luraghi Managing Partner Smart Services Var Group.**

*“We are proud to continue our growth path, joining the organization of Sesa Group, which will allow us to develop and share our skills and our offering in a wider way, consolidating the positioning of YoctoIT on the market in the On-premises and Cloud infrastructure in a historical phase of great transformation both for our customers and for the national economy”,* stated **Roberto Renna, CEO of YoctoIT S.r.l.**

*“We continue our path of digital skills aggregation, carrying out the tenth acquisition and industrial partnership since the beginning of 2022. We continue to invest in our future long-term growth, under a current scenario of technological innovation and digital evolution being confirmed as strategic drivers to improve competitiveness and enable sustainability path of companies and organization”,* stated **Alessandro Fabbroni, CEO of Sesa.**



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**Sesa S.p.A.**, with Headquarters in Empoli (Florence), is the operating holding company of a Group with presence on the whole Italian territory and foreign countries as Germany, Switzerland, Austria, France, Spain, Romania and China.

Sesa Group represents the reference player in Italy in technological innovation and digital services for the business segment, with consolidated revenues of Euro 2,390 million (+17.3% Y/Y) and 4,200 employees as of April 30, 2022 (+20% Y/Y), offering technological solutions, digital services and business applications to support the digital transformation and innovation towards sustainability of Enterprises and Organizations.

Sesa Group operates through four main business Sectors:

- Corporate, with revenues of about Euro 20 million and 150 human resources as of April 30, 2022;
- VAD (Value Added Distribution), with revenues of about Euro 1,850 million and 630 human resources as of April 30, 2022;
- SSI (Software and System Integration), with revenues of about Euro 575 million and 2,850 human resources as of April 30, 2022;
- Business Services, with revenues of about Euro 60 million and 550 human resources as of April 30, 2022.

Sesa Group pursues the sustainable development strategy for the benefit of all Stakeholders, with a track record in the period 2011-2022 of continuous growth in employment, revenues (CAGR revenues 2011-2022 +11.2%) and profitability (CAGR Ebitda 2011-2022E +15.2%). Sesa Group strategy of long-term value generation for all stakeholder is based on human resources skill development, environmental sustainability and social responsibility. In Year 2021 Sesa introduced in its corporate bylaw the sustainable growth as Board of Directors priority. Sesa S.p.A. is listed on the Euronext STAR Milan (ISIN Code: IT0004729759).

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