



PRESS RELEASE

GROUP CONSOLIDATED REVENUES AS OF APRIL 30, 2022, EQUAL TO EU 2.390 BILLION, UP BY 17.3% COMPARED TO THE PREVIOUS YEAR, OVERPERFORMING EU 2.3 BILLION ANALYSTS' CONSENSUS

4,200 HUMAN RESOURCES AS OF APRIL 30, 2022, UP BY 20% Y/Y

NEW GROUP WELFARE PLAN TO STRENGTHEN THE WELL-BEING AND WORK-LIFE BALANCE OF HUMAN RESOURCES

Empoli (FI), June 13, 2022

Sesa ("SESA" – SES.MI), Italian leading player in technological innovation and digital services for the business segment, **closed the Financial Year as of April 30, 2022 with consolidated revenues and other income of approximately Euro 2,390 million** (preliminary data, the definitive results will be approved by the Sesa BoD on 12 July), **strongly improving (+ 17.3% Y/Y) from Eu 2,037 million as of April 30, 2021, overperforming the analysts' consensus** (Eu 2.3 billion, + 13% Y/Y) and the trend of the Italian Information Technology market (+ 7% in two-year period 2021-2022, source Sirmi, May 2022).

For the third consecutive Year, Sesa Group achieved a 15% annual average growth in consolidated revenues, thanks to its successful sustainable development strategy based on investments in technological innovation and the skills of human resources, supporting digital transformation demand of enterprises and organizations.

Achievement of 4,200 human resources as of April 30, 2022 (99% with permanent contracts), up by 20% compared to April 30, 2021, thanks to the industrial aggregation of new companies with vertical technical skills and specialization through 15 M&As performed over the Year, and around 500 new resources hired, mostly under 30, with education plans in main digital trends. As of April 30, 2022, over 300 human resources were employed in the Group foreign branches and countries such as Germany, Switzerland and Spain.

The 2022 education programs developed a total of 50,000 training hours provided to the Group human resources with an increase of over 95% compared to the previous Year, with focus on relevant areas such as IT security, sustainability and soft skills, in a phase of strong evolution of the reference market.

Sesa Group, since the beginning focused on sustainable value generation for all stakeholders, today **announced its Welfare Plan for the Year 2022-2023, further enriched with new programs and initiatives to support parenting, diversity and human resources well-being, including the following areas:**

- **Diversity and Parenting:** *support to natality with economic contributions for birth, baby-sitting, pedagogy services and nursery for employees' children (Sesa Baby, company nursery located in Empoli office headquarter); contributions for summer camps and climatic colonies; contributions for the purchase of IT tools for employees' children and economic support for health and social assistance to family members with disabilities;*
- **Employees' well-being:** *flexible benefits to support employees (food, sports, wellness, culture, shopping and professional parenting services); contribution for housing mobility of young human resources moving their residence out of their family; scholarships for employees attending part-time University degrees or masters courses;*





- **Environmental sustainability:** support for sustainable employees' mobility for the use of public and electric transport and E-Car Sharing programs; Group offices programs for the reduction of natural resources consumption;
- **Work-life balance:** solidarity and e-caring programs for the health and well-being of the Group employees; corporate micro-credit to access subsidized loans for employees; free psychological and listening support for employees.

The Group Welfare Plan will be available through a **digital platform entirely dedicated to Welfare services and supported by Sesa Foundation**, a non-profit organization focused on philanthropic initiatives, operating, among other things, in the management of company nursery in the technological hub of Empoli and, recently, in the fight against the Covid-19 pandemic emergency (through the organization of the Empoli Vaccinal HUB "Sesa Toscana-Centro") as well as supporting Ukrainian migrant populations.

Therefore, Sesa confirms its commitment to develop sustainable and long-term value generation for its Stakeholders, with particular focus on the environment, ecosystems and human resources.

"Welfare programs for work-life balance and the well-being of our employees are fundamental values for our Group sustainable growth. We continue to focus on people, environment and social communities as crucial stakeholders according to our vision, to make Sesa Group an ideal place to work" stated **Paolo Castellacci, Chairman of the BoD and Sesa Founder.**

"Considering the fast evolution of the digitalization needs, we strongly increased investments in skills and human resources, with hiring initiatives and education programs, industrial partnerships and M&As, with strong focus on the main trends of digital transformation of Enterprises and Organizations. We firmly continue with the aim of attracting and developing vertical digital skills, as drivers of our future growth" stated **Giovanni Moriani, Executive Vice-Chairman of Sesa.**

"In a scenario where digital evolution and transformation towards sustainability are fundamental paradigms for Enterprises and Organizations, the Financial Year as of April 30, 2022, closed with strong growth in revenues, confirming our role of reference player in the sector and our ability to aggregate and develop digital skills. The new Welfare Plan reflects our great focus on the well-being of human resources, diversity, inclusion and sustainability, since the beginning crucial drivers for our path of continuous growth and value generation for all Stakeholders" stated **Alessandro Fabbri, CEO of Sesa.**





Sesa S.p.A., with Headquarters in Empoli (Florence), is the operating holding company of an industrial Group with presence on the whole Italian territory and foreign countries as Germany, Switzerland, France and Spain.

Sesa Group represents the reference player in Italy in technological innovation and digital services for the business segment, with consolidated revenues of Euro 2,390 million (+17.3% Y/Y) and 4,200 employees as of April 30, 2022 (+ 20% Y/Y), with the mission to offer technological solutions, digital services and business applications to support the digital evolution and the sustainable growth of Enterprises and Organizations.

Sesa Group operates through four main business Sectors:

- Corporate, with revenues of about Euro 20 million and 150 human resources as of April 30, 2022;
- VAD (Value Added Distribution), with revenues of about Euro 1,850 million and 630 human resources as of April 30, 2022;
- SSI (Software and System Integration), with revenues of about Euro 575 million and 2,850 human resources as of April 30, 2022;
- Business Services, with revenues of about Euro 60 million and 550 human resources as of April 30, 2022.

Sesa Group pursues the sustainable development strategy for the benefit of all Stakeholders, with a track record in the period 2011-2022 of continuous growth in employment, revenues (CAGR revenues 2011-2022 +11.2%) and profitability (CAGR Ebitda 2011-2022E +15.2%). Sesa Group strategy of long-term value generation for all stakeholder is based on human resources skill development, environmental sustainability and social responsibility. In Year 2021 Sesa introduced in its corporate bylaw the sustainable growth as Board of Directors priority. Sesa S.p.A. is listed on the Euronext STAR Milan and is included on Euronext Tech Leaders and FTSE Mid Cap index (ISIN Code: IT0004729759).

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