



PRESS RELEASE

APPROVAL OF THE CONSOLIDATED INTERIM REPORT FOR THE NINE-MONTH PERIOD AS OF JANUARY 31, 2022

Strong growth in economic results in each Group Sector and outstanding value generation Nine-month results as of 31/01/2022 compared to 31/01/2021

- Consolidated Revenues and Other Income: Eu 1,757.9 million (+14.6%)
- Consolidated Ebitda: Eu 124.5 million (+35.1%)
- Ebitda margin: 7.1% vs 6.0% as of January 31, 2021
- Consolidated Adjusted Net Profit attributable to the Group¹: Eu 62.2 million (+43.1%)
- Group Adjusted Net Profit Margin: 3.5% vs 2.8% as of January 31, 2021
- Consolidated NFP² active (net liquidity): Eu 177.8 million vs Eu 102.5 million as of January 31, 2021
- About 4,000 human resources as of January 31, 2022 (+20% Y/Y)
- Guidance confirmed for the Fiscal Year as of April 30, 2022, with about 30% Y/Y growth in operating profitability (Ebitda) and about 35% Y/Y growth in net profitability (Group Adjusted Net Profit)

Empoli (FI), March 11, 2022

The Board of Directors of Sesa S.p.A., reference player in Italy in technological innovation and digital services for the business segment, today approved the consolidated Interim Report referring to the 9-month period as of January 31, 2022, in accordance with EU-IFRS accounting standards.

In the first nine months of the Fiscal Year, Sesa Group accelerates its development path with performances higher than the long-term track record (2011-21 Revenues CAGR +10.6%, 2011-21 Ebitda CAGR +13.9%), **achieving consolidated Revenues and Other Income for Eu 1,757.9 million (+14.6% Y/Y) with an Operating Profitability (Ebitda) equal to Eu 124.5 million, up by 35.1% Y/Y.**

The Group benefited from **investment strategy focused on business segments enabling technological innovation (security, business applications, cloud, digital green, digital platforms)** and from the growth in the Italian Information Technology market, expected to be +6.8% in the two-year period 2022-23, after the +7% achieved in the year 2021 (source Sirmi, January 2022). **Group's ability to attract skills and human resources is confirmed with about 4,000 human resources as of January 31, 2022 increasing by 20% Y/Y.**

Group Consolidated Revenues and Other Income, equal to Eu 1,757.9 million, grew by 14.6% Y/Y, with a significant development of all sectors of the Group:

- VAD Sector, with Revenues and Other Income of Eu 1,372.5 million (+13.1% Y/Y), thanks to the development of the Digital Green and Security business units;
- SSI Sector, with Revenues and Other Income of Eu 419.3 million (+18.1% Y/Y), thanks to the development in the areas with the greatest digital transformation growth (Cloud, Digital Security, Software and Vertical Applications, Managed Services, Digital Engineering);
- Business Services Sector, with Revenues and Other Income of Eu 41.7 million (+24.1% Y/Y), driven by the contribution of the Digital Platforms and Security Solutions business units.

¹Adjusted Net profit attributable to the Group, gross of amortisation of intangible assets (Client lists and Know-how) deriving from Purchase Price Allocation (PPA), net of the related tax effect

²NFP gross of IFRS 16 liabilities and IFRS 3 liabilities to minority shareholders for M&As. NFP Reported as of January 31, 2022 active for Eu 30.440 thousand, improving from Eu 11.296 thousand as of January 31, 2021





Thanks to the growth in Revenues and Other Income (+14.6% Y/Y) and in the added value generated, **the Group Consolidated Ebitda increased by 35.1% Y/Y, achieving Eu 124,549 thousand in the 9-month period, with an Ebitda margin equal to 7.09% (vs 6.01% as of January 31, 2021)**. All sectors of the Group contributed to the growth of the Consolidated Ebitda:

- VAD Sector, with an Ebitda of Eu 66,796 thousand (+38.6% Y/Y, Ebitda margin 4.9% vs 4.0% Y/Y);
- SSI Sector, with an Ebitda of Eu 50,545 thousand (+27.0% Y/Y, Ebitda margin 12.1% vs 11.2% Y/Y);
- Business Services Sector with an Ebitda of Eu 4,821 thousand (+183% Y/Y, Ebitda margin 11.6% vs 5.1% Y/Y).

The contribution of corporate acquisitions to the growth of the period was approximately 55% in terms of operating profitability, thanks to the companies included in the consolidation scope perimeter in the current Fiscal Year: PM Service (May 2021) and Kolme (September 2021) in the VAD sector, Cadlog Group (May 2021), Cimtech GmbH (May 2021), Fen Wo Shangai Ltd (May 2021) and Datef (November 2021) in the SSI Sector, IFM Infomaster (May 2021), Teknikè (May 2021), Digital Storm (May 2021), A Plus (December 2021) and Citel (January 2022) in the Business Services Sector. The acquisitions of Omigrade in the Business Services sector and of Adacto in the SSI sector, realized after January 31, 2022, will be consolidated starting from March 2022.

Group Consolidated Operating Result (Ebit) is equal to Eu 89,037 thousand, up by 39.4%, after amortizations for total Eu 30,336 thousand (+38.5% Y/Y) and provisions and other non-monetary costs for Eu 5,176 thousand (down by -19.5% Y/Y).

Group Consolidated Adjusted Operating Result (Ebit Adjusted gross of amortizations of client list and know-how recorded following the PPA process, equal to Eu 8,403 thousand) **reached a total amount of Eu 97,440 thousand, up by 41.5% Y/Y** (Ebit Adjusted margin equal to 5.5% vs 4.5% as of January 31, 2021).

Group Consolidated Profit before taxes as of January 31, 2022 reached Eu 84,453 thousand, up by 35.1% Y/Y, after net financial charges of Eu 4,584 thousand as of January 31, 2022, increasing from Eu 1,367 thousand as of January 31, 2021 also following the unfavourable trend in foreign exchanges. Group Consolidated Net profit after minorities (EAT attributable to the Group) is equal to Eu 56,262 thousand, up by 40.9% Y/Y.

Group Consolidated Adjusted Net profit after minority interests (Adjusted EAT attributable to the Group, gross of amortizations of client lists and know-how recorded following PPA process, net of the related tax effect, equal to Eu 5,981 thousand) **is equal to Eu 62,243 thousand, up by 43.1% Y/Y (Group Adjusted Net Profit margin equal to 3.5% compared to 2.8% Y/Y)**.

Consolidated Net Financial Position² is active (cash & liquidity) for Eu 177,753 thousand, improving from Eu 102,521 thousand as of January 31, 2021. The Net Financial Position Reported (net of IFRS 3 and IFRS 16 liabilities)² as of January 31, 2022 is active for Eu 30,440 thousand, improving from Eu 11,296 thousand as of January 31, 2021, thanks to an operating cash flow for about Eu 130 million in the last 12 months, net of investments for about Eu 90 million, mainly relating to M&As, and about Euro 20 million related to dividends and buy back. In the period under review the **consolidated Shareholders' Equity was further strengthened and amounted to Eu 309,542 thousand** as of January 31, 2022, increasing from Eu 282,576 thousand as of January 31, 2021.

Considering the positive results achieved in the first 9 months, the expected contribution from external leverage and the growth in digital transformation demand of reference markets, the Group **confirms the guidance for the Full Year as of April 30, 2022, with about 30% growth Y/Y in operating profitability (Ebitda) and about 35% in net profitability (Group Adjusted Net Profit)**.



The Group will continue to sustain the development of skills, human resources and business applications, aiming at continuing the long-term growth track record in the coming years, generating sustainable value for all stakeholders.

The Chairman Paolo Castellacci and the Chief Executive Officer Alessandro Fabbri commented on the results as of January 31, 2022 as follows:

“We continue to boost our development path thanks to the investments in skills and technology solutions, enabling the digital evolution of Enterprises and Organizations. We develop our long-term growth industrial strategy, by enlarging and attracting digital skills and human resources, to support organizations evolution towards digital and sustainable models”, stated **Paolo Castellacci, Chairman and founder of Sesa.**

“The results as of January 31, 2022 confirm our successful strategy focused on skills and human resources development. Under an international scenario of growing uncertainty, Sesa Group ability to support digitalization and enable corporate business model continues to be crucial, thanks to its industrial aggregation model oriented to sustainable long-term value generation for all stakeholders”, stated **Alessandro Fabbri, CEO of Sesa.**

Here attached you can find the following exhibits (in thousand Euros):

- Exhibit n. 1 - Reclassified Consolidated Income Statement as of January 31, 2022
- Exhibit n. 2 - Reclassified Consolidated Balance Sheet as of January 31, 2022
- Exhibit n. 3 - Consolidated Income Statement as of January 31, 2022
- Exhibit n. 4 - Consolidated Statement of Financial Position as of January 31, 2022
- Exhibit n. 5 - Segment Information as of January 31, 2022

This press release is also available on the company's website www.sesa.it, as well as on the authorized storage mechanism eMarket Storage consultable at the website www.emarketstorage.com.

Conference Call: Friday March 11, 2022 at 4.00 pm (CET), Sesa S.p.A. will hold a conference call with the financial community, during which the Group's economic and financial results will be discussed. You can connect by dialing the following telephone numbers: from Italy +39 02 8020911, from the United Kingdom +44 121 2818004, from the USA +1 718 7058796 (local international number), 1 855 2656958 (toll free). Before the telephone conference it will be possible to download the slides of the presentation from the Investor Relations page of the Sesa website, <http://www.sesa.it/it/investor-relations/presentazioni.html>.

Alessandro Fabbri, in his capacity as manager in charge of preparing Corporate Financial Information, declares pursuant to paragraph 2 of article 154 bis of the Consolidated Finance Act, that the accounting information contained in this press release matches the information included in the accounting books and records.



Sesa S.p.A., with Headquarters in Empoli (Florence), is the operating holding company of a Group with presence on the whole Italian territory and foreign countries as Germany, Switzerland, Austria, France, Spain, Romania and China. Sesa Group represents the reference player in Italy in technological innovation and digital services for the business segment, with consolidated revenues of Euro 2,037 million and 3,500 employees as of April 30, 2021.

Sesa Group has the mission of offering technological solutions, digital services and business applications, to support the digital transformation and the innovation path of Enterprises and Organizations. Thanks to the skills and specialization of its human resources, Sesa Group operates in the value-added segments of Information Technology, such as Security, Cloud, Managed Services, ERP & Vertical Solutions, Customer Experience, Business Process Management, Digital Platform, Digital Engineering Solutions.

Sesa Group operates through four main business Sectors:

- VAD (Value Added Distribution), with revenues of about Euro 1,600 million and 425 human resources as of April 30, 2021
- SSI (Software and System Integration), with revenues of about Euro 480 million and 2,500 human resources as of April 30, 2021
- Business Services, with revenues of about Euro 47 million and 410 human resources as of April 30, 2021
- Corporate, with revenues of about Euro 20 million and 200 human resources as of April 30, 2021.

Sesa Group pursues the sustainable development strategy for the benefit of all Stakeholders, with a track record in the period 2011-2021 of continuous growth in employment, revenues (CAGR revenues 2011-2021 +10.6%) and profitability (CAGR Ebitda 2011-2021 +13.9%).

Sesa Group strategy of long-term value generation for all stakeholder is based on human resources skill development, environmental sustainability and social responsibility. In Year 2021 Sesa introduced in its corporate bylaw the sustainable growth as Board of Directors priority. Sesa S.p.A. is listed on the Euronext STAR Milan (ISIN Code: IT0004729759).

| For Media Information | For Financial Information |
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Exhibit 1 – Reclassified Consolidated Income Statement of Sesa Group as of January 31, 2022 (thousands of Euros). Results as of 31/01/2022 approved by the Board of Directors on March 11, 2022 unaudited

| Reclassified Income Statement | 31/01/2022 (9 months) | % | 31/01/2020 (9 months) | % | Change 2022/20 |
|--|--------------------------|---------------|--------------------------|---------------|-------------------|
| Revenues | 1,739,121 | | 1,523,733 | | 14.1% |
| Other income | 18,757 | | 10,546 | | 77.9% |
| Total Revenues and Other Income | 1,757,878 | 100.0% | 1,534,279 | 100.0% | 14.6% |
| Purchase of goods | (1,345,459) | 76.5% | (1,207,122) | 78.7% | 11.5% |
| Costs for services and leased assets | (141,736) | 8.1% | (115,908) | 7.6% | 22.3% |
| Personnel costs | (142,449) | 8.1% | (116,120) | 7.6% | 22.7% |
| Other operating charges | (3,685) | 0.2% | (2,920) | 0.2% | 26.2% |
| Total Purchase of goods and Operating Costs | (1,633,329) | 92.9% | (1,442,070) | 94.0% | 13.3% |
| Ebitda | 124,549 | 7.09% | 92,209 | 6.01% | 35.1% |
| Amortisation tangible and intangible assets (sw) | (21,933) | | (16,907) | | 29.7% |
| Accruals to provision for bad debts and risks and other non-monetary costs | (5,176) | | (6,426) | | -19.5% |
| Adjusted Ebit* | 97,440 | 5.5% | 68,876 | 4.5% | 41.5% |
| Amortisation client lists and technological know-how (PPA) | (8,403) | | (4,998) | | 68.1% |
| Ebit | 89,037 | 5.1% | 63,878 | 4.2% | 39.4% |
| Net financial income and charges | (4,584) | | (1,367) | | 235.3% |
| Ebt | 84,453 | 4.8% | 62,511 | 4.1% | 35.1% |
| Income taxes | (24,305) | | (18,597) | | 30.7% |
| Net profit | 60,148 | 3.4% | 43,914 | 2.9% | 37.0% |
| Net profit attributable to the Group | 56,262 | 3.2% | 39,925 | 2.6% | 40.9% |
| <i>Net profit attributable to non-controlling interests</i> | <i>3,886</i> | | <i>3,989</i> | | <i>-2.6%</i> |
| Adjusted Ebt* | 92,856 | 5.3% | 67,509 | 4.4% | 37.5% |
| Adjusted Net profit* | 66,129 | 3.8% | 47,472 | 3.1% | 39.3% |
| Adjusted Net profit attributable to the Group* | 62,243 | 3.5% | 43,483 | 2.8% | 43.1% |

* Adjusted Ebit and Adjusted Ebt before amortisation and depreciation of intangible assets (Client lists and Know-how) recorded following the Purchase Price Allocation (PPA).
Adjusted Net profit and Adjusted Net profit attributable to the Group before amortisation and depreciation of intangible assets (Client lists and Know-how) recorded following the Purchase Price Allocation (PPA), net of tax effect.





Exhibit 2 – Reclassified Consolidated Balance Sheet of Sesa Group as of January 31, 2022 (thousands of Euros). Results as of 31/01/2022 approved by the Board of Directors on March 11, 2022 unaudited

| Reclassified Balance Sheet | 31/01/2022 | 31/01/2020 | 30/04/2021 |
|---|-------------------|-------------------|-------------------|
| Intangible assets | 198,876 | 114,416 | 142,826 |
| Property, plant and equipment (rights of use included) | 106,189 | 94,964 | 99,942 |
| Investments valued at equity | 13,938 | 13,273 | 13,850 |
| Other non-current receivables and deferred tax assets | 30,257 | 28,269 | 27,921 |
| Total non-current assets | 349,260 | 250,922 | 284,539 |
| Inventories | 127,820 | 94,276 | 86,920 |
| Current trade receivables | 520,846 | 550,284 | 355,781 |
| Other current assets | 101,550 | 74,373 | 63,395 |
| Other Current assets | 750,216 | 718,933 | 506,096 |
| Payables to suppliers | 541,573 | 481,741 | 366,101 |
| Other current payables | 177,333 | 146,840 | 142,690 |
| Short-term operating liabilities | 718,906 | 628,581 | 508,791 |
| Net working capital | 31,310 | 90,352 | (2,695) |
| Non-current provisions and other tax liabilities | 57,142 | 30,667 | 38,273 |
| Employee benefits | 44,326 | 39,327 | 40,897 |
| Non-current net liabilities | 101,468 | 69,994 | 79,170 |
| Net Invested Capital | 279,102 | 271,280 | 202,674 |
| Shareholders' Equity | 309,542 | 282,576 | 297,355 |
| Liquidity and current financial receivable | (407,819) | (356,933) | (426,905) |
| Financing current and not current | 230,066 | 254,412 | 229,548 |
| Net Financial Position | (177,753) | (102,521) | (197,357) |
| Financial liabilities for rights of use IFRS 16 | 43,172 | 42,092 | 43,871 |
| Liabilities to minorities shareholders for M&A ³ | 104,141 | 49,133 | 58,805 |
| Net Financial Position Reported | (30,440) | (11,296) | (94,681) |

³ Non-interest bearing payables and commitments to minority shareholders for the purchase of company shareholdings (deferred prices, Earn Out, Put Option)





Exhibit 3 – Consolidated income statement as of January 31, 2022 (thousands of Euros). Results as of 31/01/2022 approved by the Board of Directors on March 11, 2022 unaudited

| <i>(Euro thousands)</i> | Period ended January 31 | |
|---|-------------------------|---------------|
| | 2022 | 2020 |
| Revenues | 1,739,121 | 1,523,733 |
| Other income | 18,757 | 10,546 |
| Consumables and goods for resale | (1,345,459) | (1,207,122) |
| Costs for services and rent, leasing, and similar costs | (144,117) | (118,351) |
| Personnel costs | (142,449) | (116,120) |
| Other operating costs | (6,480) | (6,903) |
| Amortisation and Depreciation | (30,336) | (21,905) |
| Operating Result | 89,037 | 63,878 |
| Share of profits of companies valued at equity | 1,398 | 1,718 |
| Financial income | 3,901 | 7,527 |
| Financial expenses | (9,883) | (10,612) |
| Profit before taxes | 84,453 | 62,511 |
| Income taxes | (24,305) | (18,597) |
| Profit for the period | 60,148 | 43,914 |
| <i>of which:</i> | | |
| Profit attributable to non-controlling interests | 3,886 | 3,989 |
| Profit attributable to the Group | 56,262 | 39,925 |
| Earnings per share (in Euro) | 3.64 | 2.59 |
| Earnings per share diluted (in Euro) | 3.63 | 2.58 |



**Exhibit 4 – Consolidated statement of financial position as of January 31, 2022 (thousands of Euros).
Results as of 31/01/2022 approved by the Board of Directors on March 11, 2022 unaudited**

| (Euro thousands) | Period ended | |
|--|------------------|------------------|
| | 31 January 2022 | 30 April 2021 |
| Intangible assets | 198,876 | 142,826 |
| Right of use | 55,411 | 55,220 |
| Property, plant and equipment | 50,778 | 44,722 |
| Investment property | 290 | 290 |
| Investments valued at equity | 13,938 | 13,850 |
| Deferred tax assets | 14,735 | 12,987 |
| Other non-current receivables and assets | 15,232 | 14,644 |
| Total non-current assets | 349,260 | 284,539 |
| Inventories | 127,820 | 86,920 |
| Current trade receivables | 520,846 | 355,781 |
| Current tax receivables | 15,152 | 6,001 |
| Other current receivables and assets | 88,717 | 57,634 |
| Cash and cash equivalents | 405,500 | 426,665 |
| Total current assets | 1,158,035 | 933,001 |
| Total assets | 1,507,295 | 1,217,540 |
| Share capital | 37,127 | 37,127 |
| Share premium reserve | 33,144 | 33,144 |
| Other reserves | (54,910) | (19,421) |
| Profits carried forward | 271,934 | 227,776 |
| Total Group Equity | 287,295 | 278,626 |
| Equity attributable to non-controlling interests | 22,247 | 18,729 |
| Total Equity | 309,542 | 297,355 |
| Non-current loans | 107,343 | 128,554 |
| Non-current financial liabilities for right of use | 32,569 | 33,626 |
| Non current liabilities to minorities shareholders and Earn Out for M&A ⁴ | 78,547 | 47,838 |
| Employee benefits | 44,326 | 40,897 |
| Non-current provisions | 3,516 | 2,284 |
| Deferred tax liabilities | 53,626 | 35,989 |
| Total non-current liabilities | 319,927 | 289,188 |
| Current loans | 122,723 | 100,994 |
| Current financial liabilities for right of use | 10,603 | 10,245 |
| Current liabilities to minorities shareholders and Earn Out for M&A ⁴ | 25,594 | 10,967 |
| Payables to suppliers | 541,573 | 366,101 |
| Current tax payables | 25,228 | 7,403 |
| Other current liabilities | 152,105 | 135,287 |
| Total current liabilities | 877,826 | 630,997 |
| Total liabilities | 1,197,753 | 920,185 |
| Total Equity and liabilities | 1,507,295 | 1,217,540 |

⁴ For the purposes of a better representation of the Group's balance sheet, starting from 31 July 2021, payables and commitments for the purchase of shareholdings from minority shareholders have been recorded in a specific item of the balance sheet, separating this amount from non-current loans. Payables and commitments for the purchase of equity investments with minority shareholders include non-interest bearing payables and commitments for deferred payments for company acquisitions (Earn Out, Put Option, deferred prices). For a comparative analysis of meaning, the balance sheets at 31 January 2021 and 30 April 2021 have been reclassified consistently.





Exhibit 5 – Segment Information (VAD, SSI, Business Services, Corporate) as of January 31, 2022 (thousands of Euros). Results as of 31/01/2022 approved by the Board of Directors on March 11, 2022 unaudited

| (Euro thousands) | Period ended January 31, 2022 | | | | | Period ended January 31, 2020 | | | | |
|---|-------------------------------|----------------|---------------|---------------|------------------|-------------------------------|----------------|---------------|---------------|------------------|
| | VAD | SSI | BS | Corporate | Group | VAD | SSI | BS | Corporate | Group |
| Total Revenues and Other Income | 1,372,528 | 419,301 | 41,701 | 17,112 | 1,757,878 | 1,213,910 | 355,148 | 33,614 | 16,562 | 1,534,279 |
| Change YY | 13.1% | 18.1% | 24.1% | 3.3% | 14.6% | | | | | |
| Gross Margin | 115,732 | 268,323 | 37,306 | 16,904 | 412,419 | 88,938 | 218,994 | 27,043 | 16,394 | 327,157 |
| Opex | (48,936) | (217,778) | (32,485) | (14,517) | (287,870) | (40,738) | (179,185) | (25,337) | (13,901) | (234,948) |
| Ebitda | 66,796 | 50,545 | 4,821 | 2,387 | 124,549 | 48,200 | 39,810 | 1,706 | 2,493 | 92,209 |
| <i>Ebitda Margin</i> | <i>4.9%</i> | <i>12.1%</i> | <i>11.6%</i> | <i>13.9%</i> | <i>7.1%</i> | <i>4.0%</i> | <i>11.2%</i> | <i>5.1%</i> | <i>15.1%</i> | <i>6.0%</i> |
| Change YY | 38.6% | 27.0% | 183% | -4.3% | 35.1% | | | | | |
| D&A | (3,302) | (16,216) | (2,064) | (351) | (21,933) | (3,039) | (12,412) | (1,137) | (319) | (16,907) |
| Provisions and other non-monetary costs | (1,524) | (1,268) | (3) | (2,381) | (5,176) | (2,366) | (1,530) | (83) | (2,447) | (6,426) |
| Ebit Adjusted | 61,970 | 33,061 | 2,754 | (345) | 97,440 | 42,795 | 25,867 | 486 | (273) | 68,876 |
| <i>Ebit Adjusted margin</i> | <i>4.5%</i> | <i>7.9%</i> | <i>6.6%</i> | <i>-2.0%</i> | <i>5.5%</i> | <i>3.5%</i> | <i>7.3%</i> | <i>1.4%</i> | <i>-1.6%</i> | <i>4.5%</i> |
| Change YY | 44.8% | 27.8% | 467% | 26.5% | 41.5% | | | | | |
| PPA-related amortisations | (942) | (5,936) | (1,525) | 0 | (8,403) | (343) | (4,361) | (217) | (77) | (4,998) |
| Ebit | 61,028 | 27,125 | 1,229 | (345) | 89,037 | 42,452 | 21,507 | 269 | (350) | 63,878 |
| <i>Ebit Margin</i> | <i>4.4%</i> | <i>6.5%</i> | <i>2.9%</i> | <i>-2.0%</i> | <i>5.1%</i> | <i>3.5%</i> | <i>6.1%</i> | <i>0.8%</i> | <i>-2.1%</i> | <i>4.2%</i> |
| Net Financial Charges | (3,009) | (1,258) | (295) | (22) | (4,584) | 293 | (1,449) | (227) | 16 | (1,367) |
| Income Taxes | (16,286) | (7,582) | (169) | (268) | (24,305) | (11,898) | (6,528) | (28) | (143) | (18,597) |
| Eat | 41,733 | 18,285 | 765 | (635) | 60,148 | 30,847 | 13,530 | 14 | (477) | 43,914 |
| PPA net of tax effect | 671 | 4,225 | 1,085 | 0 | 5,981 | 244 | 3,104 | 154 | 55 | 3,558 |
| Minorities | (668) | (3,053) | (165) | 0 | (3,886) | (330) | (3,643) | (16) | 0 | (3,989) |
| Group Eat Adjusted | 41,736 | 19,457 | 1,685 | (635) | 62,243 | 30,761 | 12,990 | 152 | (422) | 43,481 |
| <i>Group Eat Adjusted Margin</i> | <i>3.0%</i> | <i>4.6%</i> | <i>4.0%</i> | <i>-3.7%</i> | <i>3.5%</i> | <i>2.5%</i> | <i>3.7%</i> | <i>0.5%</i> | <i>-2.5%</i> | <i>2.8%</i> |
| Change YY | 35.7% | 49.8% | 1005% | 50.5% | 43.1% | | | | | |