



PRESS RELEASE

SESA GROUP EXCEEDS 2 BILLION EUROS IN CONSOLIDATED REVENUES AND 3,500 EMPLOYEES IN THE FINANCIAL YEAR AS OF APRIL 30, 2021

CONSOLIDATED REVENUES AS OF APRIL 30, 2021 EQUAL TO ABOUT EU 2.035 BILLION (+14.5% YoY)

OVER 3,500 EMPLOYEES AS OF APRIL 30, 2021, UP BY 37.5% YoY

ANNOUNCED THE NEW 2021 WELFARE PLAN IN FAVOUR OF HUMAN RESOURCES, FURTHER DEVELOPED COMPARED TO 2020

Empoli (FI), June 10, 2021

Sesa ("SESA" – SES.MI), reference player in Italy in technological innovation and digital services for the business segment, closed the financial year as of April 30, 2021 with consolidated revenues and other income of approximately Euro 2,035 million (preliminary data, the definitive results will be approved by the Sesa BoD on 12 July), up by 14.5% compared to Euro 1,776 million as of April 30, 2020.

The evolution towards sustainability has been further accelerated, with investments aimed at strengthening the Group's ability to generate balanced and lasting value for all Stakeholders, with particular reference to the environment, ecosystems and human resources.

Human resources as of April 30, 2021 exceeded the threshold of 3,500 employees (99% on permanent contracts), up by 37.5% vs 2,547 resources as of April 30, 2020, benefiting both from the industrial aggregation of new companies with technical skills and specialization (about 15 M&A performed during the year), and from the 200 new resources hired, mostly recent graduates, inserted in education paths in the areas of digital trends (65 trainees and 230 apprentices as of April 30, 2021). As of April 30, 2021, approximately 250 human resources were employed in the Group's foreign operational offices, in countries such as Germany, Austria, Switzerland, Spain, Romania and China.

Sesa Group thus confirms its capacity for continuous growth, developing skills to support the demand for digitalization of companies and organizations, particularly sustained in the current phase of exiting the pandemic emergency.

Sesa Group, today, also announced its welfare plan for the year 2021, further enriched compared to that of the previous year. The 2021 welfare plan intends to combine the Group's key principles and values, enabling the use of services and initiatives aimed at improving the quality of working life and the well-being of its employees, their families and the communities in which they operate, as well as environmental sustainability.

- *Scholarships for reimbursement of the costs for purchasing school books for the children of workers;*
- *Contributions for the enrollment of workers' children in summer camps and climatic colonies, to support the work-life balance of workers;*
- *Contributions for the purchase of IT tools for the children of workers;*
- *Nursery contributions for workers' children (access to the company nursery at the Empoli office headquarter);*
- *Flexible benefits to supplement worker expenditure that can be used flexibly (food, sports, wellness, culture, shopping) through the Group's digital welfare platform;*
- *Scholarships for workers to attend part-time university degrees or masters courses;*
- *Support for sustainable worker mobility: reimbursement of expenses for the use of public transport, E-Car Sharing and Bike Sharing;*



- *Support for housing mobility for younger resources (under 35 years old): contribution for workers who move their residence out of their family of origin;*
- *Work-life balance, solidarity and e-caring programs for the benefit of the Group's workers;*
- *Corporate micro-credit for access to subsidized loans by workers.*

The Group welfare plan can be used through a digital platform that allows workers to select benefits and services and is supported by the Sesa Foundation, a non-profit organization oriented towards philanthropic initiatives in the area, active in recent months in the management of the pandemic emergency, also through support for the Empoli Vaccinal HUB.

“I thank our human resources for their dedication and great work done during this particular period. Initiatives to promote the balance between work and private life, favouring attention to people and the social community are fundamental values for the continuous development of our Group, which we want to make an ideal place to work” stated Paolo Castellacci, Chairman of the BoD.

“We closed a year with significant investments in skills and human capital, with a strong growth in size and quality of our resources, thanks to hiring, development and training programs integrated with targeted acquisitions of specialized companies, in support of technological innovation and digital transformation of our economy” stated Giovanni Moriani, Vice-Chairman of Sesa.

“In the current phase of economic recovery, characterized by a strong demand for digital transformation, we continue the path of growth based on the aggregation and development of skills and human resources, in order to support the digitization of companies and organizations. The 2021 welfare plan, further enriched with new initiatives, reflects our strong focus on the well-being of human resources and sustainability” stated Alessandro Fabbroni, CEO of Sesa.



Sesa S.p.A., based in Empoli (FI), active on the whole national territory with presence over some foreign countries including Germany, Switzerland, Austria, France, Spain, Romania and China, is the holding of a Group which constitutes the reference player in Italy in technological innovation and digital services for the business segment, with consolidated revenues of approximately Euro 2,035 million and 3,500 employees as of April 30, 2021.

Sesa Group has the mission of offering technological solutions and digital transformation services to companies and organizations, supporting them in their innovation path. Thanks to the skills and specialization of its human resources, Sesa Group operates in the value-added segments of Information Technology, such as Collaboration, Cloud, Digital manufacturing, ERP & Vertical Solutions, Business Services, Digital Security, Customer Experience.

Sesa Group operates through four main business sectors:

- *VAD (Value Added Distribution) sector with revenues of about Euro 1,600 million and 425 human resources as of April 30, 2021;*
- *SSI (Software and System Integration) sector with revenues of about Euro 480 million and 2,500 human resources as of April 30, 2021;*
- *Business Services sector with revenues of about Euro 45 million and 410 human resources as of April 30, 2021;*
- *Corporate sector with revenues of about Euro 20 million and 200 human resources as of April 30, 2021.*

Sesa Group pursues a sustainable development policy for the benefit of its Stakeholders and has achieved in the period 2011-2021 a track record of continuous growth in employment, revenues (CAGR revenues 2011-2021 +10.5%) and profitability (CAGR Ebitda 2011-2021E +14%).

In 2021, the Company introduced sustainability in its bylaw and launched the B Corp certification process.

Sesa S.p.A. is listed on the STAR segment of Borsa Italiana MTA Market (ISIN Code: IT0004729759).

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