



PRESS RELEASE

SESA GROUP STRENGTHENS IN ENTERPRISE SOFTWARE AND CLOUD SOLUTION SECTOR

COMPUTER GROSS SIGNS A DISTRIBUTION AGREEMENT WITH RED HAT

Empoli, July 8, 2020

Sesa Group (“SESA” – SES.MI), a leading Italian operator in the field of IT and digital solutions and services for the business segment, announces that Computer Gross, Group’s company active in the Value Added Distribution (“VAD”) sector, signed a distribution agreement for the Italian market with Red Hat, the world's leading open source solution provider.

Red Hat is the leading provider of open source enterprise software solutions, and uses community collaboration to provide reliable, high-performance Linux, hybrid cloud, container and Kubernetes technologies. Red Hat helps the companies to integrate new and existing IT applications, to develop cloud-native applications and to automate, protect and manage complex environments.

Thanks to this agreement, Computer Gross strengthens its leadership in the Italian value-added distribution market of enterprise software and cloud solutions, supporting the Partner ecosystem in high growth potential areas.

“The collaboration with Red Hat represents a further step in the strategy of development on the cloud solutions market and allows us to enable new business and growth opportunities on new customer ecosystems”, stated Paolo Castellacci, Chairman and Founder of Sesa.

“Sesa Group continues its strategy of sustainable growth and focus on higher value-added IT market areas, expanding the offer of enterprise software and hybrid cloud solutions considering the exponential growing demand by customers in the multicloud scope”, stated Alessandro Fabbroni, CEO of Sesa.

Sesa S.p.A., based in Empoli (Florence) and activities throughout the Italian territory and some European areas such as Germany, is the head of a Group leader in Italy in the sector of value-added IT solutions for the business segment, with consolidated revenues of about Euro 1,775 million and approximately 2,500 employees at April 30, 2020.

The Group has the mission to offer technological solutions and digital transformation services to Italian and European companies and organizations, leading them in the technological innovation path. Thanks to the skills and specialization of its human resources and the vertical solutions developed, the Sesa Group offers IT services and solutions from technological solutions to Collaboration, Cloud, Digital Process, ERP & Vertical Solutions, Security in support of digital transformation of partners and customers.

Starting from March 2020 it began the consolidation of the Business Services sector with pro-forma annual revenues of approximately Euro 50 million and a human capital of 300 human resources specialized in Business Process Outsourcing for the financial sector.

Sesa Group pursues a sustainable growth policy towards all Stakeholders and recorded in the period 2011-2019 a track record of continuous growth in employment, revenues (revenues CAGR 2011-2020 +10.1%) and profitability (Ebitda CAGR 2011-2019 +10.1%). Sesa shares are listed in the MTA Italian Stock Exchange (STAR segment). ISIN Code: IT0004729759.



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