



PRESS RELEASE

ACQUISITION BY VAR GROUP S.P.A. OF A STAKE IN THE SHARE CAPITAL OF ZUCCHETTI INFORMATICA S.P.A., COMPANY OF ZUCCHETTI GROUP SPECIALIZED IN RESALE OF HARDWARE AND IT INFRASTRUCTURE SERVICES

Empoli, 25 November 2015 - Sesa, a leading Italian Group in the field of high value-added IT solutions with a turnover of over Euro 1 billion, announces the purchasing, through the fully owned company Var Group S.p.A. (division Software and System Integration of Sesa Group) of 25% of share capital of Zucchetti Informatica S.p.A., leading Italian IT reseller active in trading of products and services related to hardware and IT infrastructures, for a price of Euro 500 thousand plus an *Earn Out* which will be defined on the basis of the perspective profitability of the company, up to a maximum of Euro 750 thousand.

Zucchetti Informatica S.p.A. is the company of Zucchetti Group focalized on the supply of hardware and services related to IT infrastructures, with a turnover of about Euro 45 million at 31 December 2014, a total amount of about 3,000 customers, an Ebitda of Euro 2.1 million and a Net Profit of Euro 1.0 million. Zucchetti Informatica S.p.A., also manages the requirements of purchasing of hardware technologies of Zucchetti Group.

The agreement involves the simultaneous purchase of a further 25% of share capital by Italware S.r.l., System Integrator based in Rome active in the supply of IT products and services in the large accounts segment, with a turnover of about Euro 90 million at 31 December 2014.

The aim of such transaction is the developing of a long-term industrial partnership between their respective Groups.

Sesa S.p.A., based in Empoli (Florence) with branches in Italy, is the head of a Group leader in Italy in the distribution of high value-added products and IT solutions, with consolidated revenues of over Euro 1 billion and 1,000 employees (source: last Consolidated Financial Statements at 30 April 2015). The Group has the mission of bring the most advanced technological solutions of international Vendors of ICT in the districts of the Italian economy, leading companies and entrepreneurs in the path of technological innovation. Through the VAD division, Sesa Group offers high value-added products and solutions of the most important international ICT vendors. Through the VAR division Sesa Group offers services and solutions (outsourcing, cloud, assistance, security, digital communication, ERP) to end customers belonging to small and medium business segment. By partnering with the global leading brand in the industry, the skills of its human resources and investment in innovation, the Group offers ICT products and solutions (design, education, pre and post sales, cloud computing) to support the competitiveness of enterprises customers. Sesa is listed on the STAR (MTA) of the Italian Stock Exchange with a free float of about 40%.

For Financial Information

Sesa S.p.A.
Conxi Palmero Investor Relation Manager
+39 0571 997326
investor@sesa.it

For Media Information

Idea Point S.r.l.
Alessandro Pasquinucci
+39 0571 99744
info@ideapoint.it

Sesa S.p.A.

Headquarter Empoli, Via Piovola n.138, 50053
ph. (+39) 0571.997444 – fax (+39) 0571.997984
www.sesa.it

Share Capital Euro 37,126,927.50 - i.v.
VAT number, Fiscal and Registration number on the Florence
Company Register 07116910964